

**Shelbyville Country Club**  
**Board of Directors Meeting Minutes**  
**October 22, 2020**

**Board Members Present:** Shawn Willard, Michael Rogers , Ralph Raisor, Jack Kelly, Greg Smith

**Staff Present:** Brett Lafferty, Christina Lord, Brad Maynard via telephone.

**Guests:** Larry Montalto

**President's Call to Order**

President, Greg Smith , called the meeting to order at 6:07 p.m.

Guest, Larry Montalto:

Thanks to the members that serve on the board and very special thanks to Brett Lafferty and his staff. The course has never looked this good.

1) Non Member Play - Do we have specific time frames that we block out for members only and what are our policies concerning non member play. **Brad/Board - Non member play is restricted to after 1pm on the weekends unless they are playing with a member. During the week we attempt to block the midmorning rounds for members only but will sell these if no member tee times are booked. Our agreement with Golf Now and the point of sale system requires us to give so many tee times/day to the public**

2) Rates - It seems like we have numerous rates and some very cheap. **Brad/Board - there are numerous rates from Senior - Military and for different times of the Day. Golf Now is also allowed to sell there tee times a discounted rates that SCC has no control over.**

3) Corporate Memberships - Do we have a Corporate Membership? How many? It seemed like there were some years ago. **Brad/Board - Yes we do and there are 6 current memberships. This is an item we'd like to push harder along with our Membership drive next year**

4) Why is there no sand on the carts? **Brad/Board - Covid -19. KYPGA and other local governing bodies put out many suggestions that would minimize the potential spread of Covid-19 and no rakes, no pulling of the pins, and no sand on the carts were just a few that allowed golf courses to remain open during the pandemic.**

Guest Dismissed

September Minutes: Shawn Willard made the motion to approve the September Minutes, Mike Rogers seconded. The motion was unanimously approved.

October Agenda: Mike Rogers made the motion to approve the October Agenda, Jack Kelly seconded. The motion was unanimously approved

**President's Report/Discussion**

- Election??? What has happened that none of the members have received the mailed ballots?
- Potential refund of the \$381 from the Post Office?
- Can we look at changing the By-Laws to allow for in person in the proshop and electronically and in the future?

Shawn Willard made a motion to email the official ballot to the members and set 11/6/20 as the last possible date to drop off your ballot. Ballots will also be available in the proshop for members to fill out and submit. Andy Raisor seconded the motion. The motion was unanimously approved

How can we make the process for efficient and least costly in the future?

### **Superintendent's Report**

- The nursery has been seeded with 4 types of grass. Will help reduce the repair time of bad areas significantly
- ATS still shows us past due and the current vs actual don't match up. This issue needs to be resolved immediately. Signature card needs to be updated asap as well for times when checks need to be cut and only one staff member is present.
- Greens staff is dwindling. Insufficient hourly wages, longer hours, weekend commitments have created 3 openings but we are getting close to our winter slow down.
- Bridge is in progress on 13
- Cart Path repairs - New project and the potential to try and use SLAG to fix a few bad areas.
- Equipment, Equipment, Equipment - repairs and purchases must be addressed during the winter months
- Tees and their limited surface areas - They begin to look rough in August and September which is directly related to the number of rounds and the limited sqft/surface area of our current tee boxes.
- Can we establish a monthly payment to vendors. Allowing us to eliminate the large lump payments at certain points of the year.
- Early orders have been placed. Advanced turf, \$20K - Site One, \$10K - Ten Barge month to month

#### ***Action Items:***

- *Equipment*

### **Administration and Treasurer's Report**

- Will work to resolve the ballot issue and make additional phone calls to Post Office
- New Members: Mike Dugle and Joe Fesseneger - FULL Shawn Willard made a motion to approve both applications, Jack Kelly seconded the motion. The motion was unanimously approved
- Insurance Renewal - roughly \$26K and is partially due now
- Rentals on the Clubhouse are gradually coming back and we are make a push for any Christmas Parties that had not booked other venues.
- Member Changes - 4 resignations
- How do we assess the members that have done work for trade? The assessment is not part of a membership and non budgeted item. It should be billed to the member.
- Cash on Hand is holding and finances are steady considering the events of 2020 and Covid-19
- Members Running for the open board positions: Matthew Page, Brent Whitehouse, Paula Brown, Nellie Grin. We need to consider the possibility of additional board openings with Troys current situation.
- Tee Signs billing must go our ASAP for additional winter revenue.

#### ***Action Items:***

- *Payments to Vendors and possible monthly payments to ease the burden of large seasonal charges.*

### General Manager Report - Via email

- Brad reported that rounds have remained steady and are similar to the 2019 monthly rounds
- Pool deck, pump house, and bathrooms have been cleaned and prepped for winter. Brett will finalize his winterization projects at the pool in the upcoming weeks
- Extra rental cart fleet is going away 10/26/20 and we will begin asking for 2 person utilization of all club carts.
- With the success of the Membership drive and additional members utilizing the clubs cart lease option we will need additional carts early spring. Do we rent 10-12 carts or look to purchase?
- Greens fees to budget were up. We need to keep this going with promotions for non member rounds.
- **WE HAVE REACHED OUR NEW MEMBER GOAL FROM THE MEMBERSHIP DRIVE!!!**

### **Action Items:**

- *Communication with the Greens staff on a regular basis*

### New Business

- N/A

### Committee Reports

- Still in need of member volunteers to finalize the committees
- Finance: Continue to meet regularly to monitor issue created by Covid-19
- Greens:
- Golf Committee:
- Pool Committee: Pool Closing is nearly complete
- Membership Committee: Several new members each month.
- Clubhouse Committee: Renewed interest in the clubhouse as government restrictions lift and pushing for any Holiday parties.

Meeting was adjourned at 7:59 p.m. Motion by Ralph Raisor. Second by Mike Rogers.